

Board Meeting Minutes

Wednesday 17th October 2007 @ 12noon
North Shore Squash Club

Agenda

Present: Kirk Richardson Paul Wright, Paul Cameron, Tim Marshall, Pam Gilbert, Bob Dey (Chairman), Trudy Englebretsen (General Manager).

Absent: June McCabe

Previous Minutes –20th June 2007

Minutes from 15th August approved as a true and correct record.

Matters Arising

None.

Disclosure of Interest

None

Player Contracts

Two board members, Paul Cameron and Tim Marshall and the GM had a meeting with one of the Squash Auckland contracted players, Kashif Shuja to gain feedback and ideas about how the players can assist with marketing the game and how this could benefit clubs.

Outcome of the meeting was that there is merit in funding and using the players to assist with marketing however there needs to be a structured and planned approach to ensure the strategic goals are met.

Squash Auckland had 3 players on contract for a number of years now, a total annual spend of \$5,900. The player who met with the board was coming from point of view that there are opportunities that have not be pursued where the players can be used to assist with moving away from reliance on trust funding and to market the game.

When asked by the club they do assist and help out, and suggested that if Squash Auckland would like assistance in return for the contract offered they should make it conditional upon clubs receiving value.

Board and player discussed that doing is more difficult in reality, trust money is easier to chase then sponsorship but the risk is higher due to the changing nature of funds being available.

Board indicated it is worth pursuing and that it needs to be carefully thought through and planned for.

Marketing assistance from Tim Marshall available.

High Performance Policy which reflects investment in players (travel grants), coaching of HP players and squads and senior, junior and masters representative teams is to be written before December 2007.

The previous way of contracting players will not continue, however consideration will be given in due course for allowing players to earn such contracts on the basis of providing services to meet the goals of the strategic plan in 2008.

AGM – 13th November

All information to be sent out 14 days prior to AGM as per constitution.
Nominations received from Paul Cameron & Tim Marshall for the 2 vacancies available.

Paul Wright resigned from his position on the board at the meeting; his role will be filled in line with the constitution.

NSCT Update

The Board looked at the possibility of moving the Squash Auckland office to the NSC, however there was no advantage with space/size and Squash Auckland would be required to undertake the fit out, however discussion was held around whether it would be a good strategic move for the future of Squash Auckland. The option of moving in to the centre was turned down by the board as it seemed no benefit could be gained from being located on site at the NSC.

The Board met with SNZ CEO Mike Thompson and requested the SNZ meeting room as additional office space and requested the current rent be waived. SNZ will come back to the Board once they have had time to consider the possibilities. The Regional Sports House at Alexander Park is still an option.

Finance

Accounts are currently with the auditors, congratulations to the General Manager for returning a surplus.

2-3 year budget to be prepared in the future.

Budget to be presented in brevity for clarity of key items.

SEM Levies in for 2008

The Board proposed and will budget for a SEM increase of \$2 in 2008.

The Board would like to ensure the organization has a level of security and is planning to ensure that 1/3 of total operating costs are kept in reserve. This will ensure financial protection of the organization as there is a high reliance on trust funding to deliver Squash Auckland's services.

With this increase Auckland SEM's still remain lower than many other districts.

Clubs will begin to see the benefit from the new Development Manager in the new year (he starts on 17th November), the employment of this Development aligns with the shift in focus of Squash Auckland to Club Development and 'helping clubs help themselves.'

Website development is well underway and is inclusive of a club portal system whereby clubs have their own website within the Squash Auckland website. 13 clubs currently have their own which will be incorporated but this development will greatly benefit those clubs who do not have their own website.

Meeting closed: 2.45pm