



**Minutes of the Board Meeting
Held Wednesday 24 June 2009, 8am
Squash Auckland, Sport Auckland House, Alexandra Park**

IN ATTENDANCE

Tim Marshall (Chairman), Paul Cameron, Dave Fraser, Andrew Eade, Trudy Englebretsen (General Manager), Tanya Laurence, Paula Browning (Sport Auckland, Minutes)

APOLOGIES

Pam Gilbert, Paul Brown

PREVIOUS MINUTES

Moved that the Board minutes of the meeting held 4 May 2009 be accepted as a true record DF/TM

MATTERS ARISING

Trudy and Tim have discussed the Club Health Database / Survey project and have agreed that the project will be revisited after financial year end when the organisation workload is reduced. Andrew provided information on how Auckland Cricket manages a similar programme. Undertaking the project will place on onus on Squash Auckland to take action and invest in the clubs to address matters that arise from collating the information. Dave suggested that an introduction to the project be presented to the clubs at the Club Development Day on 1 July. Following this the format of the questionnaire needs to be agreed and circulated to the Clubs. The Board is instructing the GM to compile the survey. Dave has a drafted a format for the questionnaire which he will circulate to the Board and then provide to Trudy. The deadline for Clubs to complete to complete the survey is 31 July with compiled data to be provided to the Board at the August Board meeting. The 360 Review will be deferred until after September to reduce the demand placed on Clubs to provide information at this time. Clubs will be provided with a 5 minute overview of the Survey at the Club Development Day.

The date for the September Board meeting has changed to the 9th from the 16th

CORRESPONDANCE

Email to Mike at SNZ re outstanding funds, copied to DF. Request made for funds to be paid by 26 June 2009.

DISCLOSURE OF INTEREST

Paul Brown is a client of Tim Marshall.

CONFIRMATION OF AGENDA

Agreed – the 6 month report was to have been a verbal report but has been provided in writing.

GM REPORT

Trudy spoke to her written report.

The three ODT Projects are underway. Steve has been trained in the use of the Club ODT Tool and is working with Trudy to identify Clubs to work through the Club ODT.

STRATEGIC PLAN REPORT

The Board provided comment on the documented report. Good progress has been made.

Highlights are the Women's Programme (33% joining clubs following involvement in the programme) and youth involvement in the School/Club partnerships that have been invested in by Squash Auckland.

The Board congratulated Trudy on her work with the Henderson Club. A new Club Manager has been appointed and will be managed by Squash Auckland's GM.

Tania noted the positive impact that the recent Squash Auckland newsletter has had with stakeholders. Paul commented that the newsletter had been circulated to the Board of SNZ as an example of best practice.

The Silverdale Club has been regenerated and now has growing membership.

FINANCE REPORT

Dave commented that income is on track and the forecast is positive. A small provision for Bad Debts of \$3 - \$5k will be made in the June accounts.

SNZ RESTRUCTURE

SNZ has employed a contractor (Cath Clark) to review the structure of SNZ. A meeting of the District Presidents and the steering group for the review has been held. Trudy attended as a member of the steering group and Tim as the President of a district. The restructure is looking at changing the format of the districts/regions. The consensus of the meeting was a preference for "Strawman One" which has SNZ running the game throughout the country. Part of the assumption in this model is that SNZ will attract gaming funds for delivery. Dave noted that the guiding principal in gaming funding is that grants go back to grassroots sport and funding is most unlikely to be made at National Body level.

Paul asked Trudy and the members to provide him with feedback on the proposal. He will document this and circulate to the SNZ Board Members prior to the SNZ Board meeting this Friday. Trudy provided a summary of the consultation process to date and expressed her concerns around the impact on Auckland Clubs as a result of the restructure.

Dave noted that any proposed structure needed to have a strong delivery arm "on the ground" to be successful. Andrew noted that centrally resourced models only deliver when the organisation at the centre is "strong". History with SNZ suggests that this is not the case. Tim commented that the proposed model is an "all or nothing approach". The premise of the proposal is that the squash community needs to have complete faith in the ability of SNZ to deliver under the Strawman 1 model.

Tim drew a draft organisation chart for the Board as SNZ could look following the restructure.

Andrew drew the Board's attention to their constitutional mandate to represent the interests of Squash Auckland's clubs. A strong message needs to be sent to the Board of SNZ that they need a business case that supports the proposed structure and proves its sustainability. A key component of this is consultation with and support of the gaming trusts.

Tim will write a letter (dated and on SA letterhead) to be presented to the SNZ Board for their meeting this Friday:

- Trust Funding to support the model
- Actual delivery to clubs will be, at least, at the current level Auckland Clubs receive
- Will the model actually deliver to the Squash community and especially in Auckland
- Sustainability of people "on the ground" has not been addressed

- Constitutionally the Board are concerned for the impact on Auckland Clubs and are reluctant to be bound by any decision made by the SNZ Board that is not supported by a business case
- The SA Board are very concerned that the consultation process has not resulted in a documented business case to support the restructure

Paul raised the point that a component of the SNZ consultant's work was to review the affiliation funding model and that no work has yet been done on this which is also a key feature of any restructure.

A summary of the Squash Auckland's Board's position will be presented at the Club Development day.

Meeting closed: 10.30am



Tim Marshall
Chairman

ACTION SHEET

1. Trudy to contact Paul Brown re access to Board materials
2. Dave to complete the Club Health Questionnaire, circulate to the other Board members and provide the final version to Trudy who will send it out to the Clubs.
3. Tim to present the format of the Club Health Questionnaire to the Clubs at the Development Day
4. Trudy to review potential bad debts and formulate plan for recovery / write-off.

5. Tim to write to the SNZ Board for their meeting of 26 June 2009.